



3rd Annual AFRICA Gas & LNG Summit 2012

Polana Serena Hotel, Maputo, Mozambique | 03 to 06 Sep 2012

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THANK YOU FOR MAKING THE AFRICA
GAS & LNG SUMMIT AN EVENT TO
REMEMBER!

POST CONFERENCE REPORT

EVENT AT A GLANCE

September 3, 2012	September 4th and 5th, 2012		September 6, 2012
PRE-CONFERENCE WORKSHOP	MAIN CONFERENCE		POST-CONFERENCE WORKSHOP
"Upstream to LNG – An Overview of the Technology & Development Issues" By Principal Energy Consultant, GL Noble Denton	September 4	Chairman's Opening Address: Day One	"LNG: Meeting the Energy Challenge" By Director, eMJay LNG Limited
		Introduction & Speed Networking Session	
		Conference Day One: Trends, Trading, Civil Responsibility, Risk and Infrastructure for the gas & LNG industry	
		Cocktail Reception	
	September 5	Chairman's Opening Address: Day Two	
		Conference Day Two: Investment, Financing, Pricing, Power, Offshore Development, Technology, Partnership for the gas & LNG industry	

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EVENT PARTNERS



MEDIA PARTNERS



TESTIMONIALS

"Quality of events like this one elevates everybody's know-how and you can only learn and grow attending to it"

-Business Unit Manager, AON Insurance Brokers, Mozambique

"A very well organized conference, with very good classes of speakers covering all the matters that the participants have interest"

-Director, CENFIM, Portugal

"This was a very good conference with top notch speakers from all over the world. I had an opportunity to network, share ideas and discussions with the best minds in the oil and gas industry"

- Senior Business Analyst, PetroSA, South Africa

"It was an important informative conference right on time. The game changer discoveries in Mozambique"

- Senior Manager PMO, Sasol Petroleum International, South Africa

"Well organized event"

- Gas Transmission Manager / Engineer, Energy & Water Utilities Regulatory Authority, Tanzania

"The quality of presentations in terms of depth and breath of topics was amazing and very informative"

-Board Member, Energy & Water Utilities Regulatory Authority, Tanzania

"Neoedge organize great speakers in which all speakers performed great research. Neoedge's choices of locating the seminar are adequate and easily available"

- Director of Coal & Gas Policy, Department of Energy, South Africa

"Event was educational and well organised"

- Gas to Power Coordinator, Power Holding Company of Nigeria

"The LNG /Gas Summit provided an excellent platform for stakeholders in the energy industry to share information and engage dialogues"

- Economist, ECB Namibia

"It was a very valuable opportunity to exchange experiences and improve skills regarding LNG and related matters"

- Senior Associate, Sal & Caldeira Advogados, Mozambique

"Neoedge has invested in the future"

- Head of Corporate Banking, Equity Bank, Kenya

"Neoedge confirms their communication networking and communication skills during the organization of the conference"

- Divisional Manager, Electricity Company of Ghana

"Neoedge is an event organizing firm that brings together various experts to deliver a seminar that satisfies to a large expectation of participants"

- Divisional Manager for Contracts and Way Leaves, Electricity Company of Ghana

"Neoedge puts together various experts that delivers thought-provoking seminar/conference"

- Divisional Manager for Contracts and Way Leaves, Electricity Company of Ghana

"Quite well rounded summit – covers the current issues"

- Senior Advisor, ESKOM South Africa

"The conference was successfully organized in terms of presenters and presentation, even meals"

- SNEL, DRC

"Neoedge workshops are detailed, properly articulated, well delivered in locations of good ambience. Recommended for industry experts"

- General Manager, Power Holding Company of Nigeria

ABOUT THE MAIN CONFERENCE

It was indeed a productive year for Neoedge to conduct the 3rd Annual Africa Gas & LNG Summit. We had the honour of welcoming 150 key decision makers within the gas & LNG industry who came from various parts of the world, namely – Mozambique, South Africa, Botswana, United Kingdom, Denmark, Germany, Portugal, Tanzania, Japan, Singapore, United Arab Emirates, Angola, Australia, China, United States of America and Ghana.

The decision to host 2012's Africa Gas & LNG Summit in Mozambique is strategic especially with the vast natural gas discovery off Mozambique, the biggest in its history, confirming expectations that East Africa is set to emerge as a major gas exporter after recent finds. Opportunities for growth in the global energy landscape over the next few years appear to be the east coast of Africa. The sheer size of Mozambique discovery is expected to lead to large-scale gas development with exports of liquefied natural gas (LNG) to regional and international markets and supply to the domestic market. Mozambique could become the world's third-largest exporter of liquefied natural gas (LNG).

The main theme for this year's summit is to provide an up-to-date analysis of the growing economies in Africa as well as opportunities for investments, developments, expansion and growth. This summit includes key case studies and research by expert speakers in this field. This summit's goal is also to bridge civil responsibility through education, employment and domestic economy contribution as well as overcoming manpower issues through effective planning and management.

The summit welcomes comprehensive representation of the Africa Gas & LNG market with leading gas & LNG speakers who are currently leaders in Africa when it comes to gas & LNG developments and growth i.e. National Institute of Petroleum (INP), Mozambique; PetroSA, South Africa; Anadarko Petroleum, Mozambique; Nigerian Electricity Regulatory Commission; TAQA Arabia; GALP Energia, Portugal; Wentworth Resources Limited, Tanzania; Energy Commission, Ghana; Siemens Energy, Mozambique; ANP Brazil; International Finance Corporation, USA; International Monetary Fund, Mozambique; Aon Mozambique; Gasfin Developments, United Kingdom

Recognizing the emerging business potentials and pressing challenges, this summit has provided all domestic and international organizations an in-time and efficient platform of learning, networking and partnership building. Together with our panel of top notch experts and consultants, participants learned and benefited from the ideas and experiences of these practitioners and more importantly, they left on a high and positive note.

KEY HIGHLIGHTS OF MAIN-CONFERENCE

Opening Address by Silver Sponsor Global Oil and Gas - Emerging Markets and Sector Leader, Ernst & Young, Mozambique	
Chairman's Opening Address – Day 1 Managing Director, the Energy Contract Company, UK	
Head, Planning & Policy, Energy Commission, Ghana	Natural Gas Market: Opportunities for Africa
Managing Director, TAQA GAS Division, Egypt	Natural Gas , a catalyst for Growth
Global Oil and Gas - Emerging Markets and Sector Leader, Ernst & Young, Mozambique	The evolution and development of National Content initiatives. Applicability to Mozambique.
Country Manager, Wentworth Resources Limited, Tanzania	Monetization of Stranded Gas
Managing Director, Anadarko Petroleum, Mozambique	Anadarko/Mozambique - Strong Partnership with a Clear Vision.
Chairman, National Institute of Petroleum (INP), Mozambique	Brief overview of the Gas & Petroleum sector of Mozambique
Principal LNG Consultant, GL Noble Denton, UK	Is the future of LNG floating?
LNG Sales Manager, Siemens AG	Pre-Engineered solutions for mid scale LNG
LNG Manager, GALP Energia, Portugal	LNG Global Industry: Market Trends and Challenges
Chairman's Opening Address – Day 2 Oil & Gas Coverage, SA & Southern Africa, Standard Bank, South Africa	
Deputy Ministry of Energy, Mozambique	Gas & LNG: A Mozambique Perspective
Commercial Manager, PetroSA, South Africa	Potential Role of Southern Cape in Regional LNG Market Development
Global Head of Oil & Gas Investments, International Finance Corporation, USA	Gas Potential In Africa - Near Term Challenges, Long Term Potential, and the Role of the World Bank Group
Oil & Gas Coverage, SA & Southern Africa, Standard Bank, South Africa	Financing Gas Infrastructure in the Southern Africa Region
Managing Director, the Energy Contract Company, UK	Recent developments in LNG Sale and Purchase Contracts

Chief Executive Officer, Gasfin Developments, United Kingdom	Opportunities for mid-scale LNG
Managing Partner, Couto, Graça & Associados, Mozambique	Best techniques for contracts negotiation – sales, purchase, concession, joint operating, storage & transportation agreements
Business Unit Head Natural Resources, Aon Mozambique	Mitigating Risk of External Elements as well as Insurance & Taxation for Gas & LNG Trade
Managing Partner, NOFU Communications Limited , Tanzania <i>(former Corporate Affairs Manager of BP Tanzania Ltd & Commercial and External Relations Manager for PanAfrican Energy)</i> NOTE: Wentworth Resources will be speaking on his behalf	Importance of strategic partnership in the growth and success of projects; successful partnership build up for long term mutual benefit
Director, Fieldstone	New investment opportunities for Mozambique
Mini Awards & Token of Appreciation Ceremony	

** Should you be interested to learn more about the 3rd Annual Africa Gas & LNG Summit 2012 conference agenda, please contact rekha@neo-edge.com*

MAIN CONFERENCE



3rd Annual Africa Gas & LNG Summit, Maputo, September 2012



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NETWORKING SESSIONS



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PANEL DISCUSSION



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ONE-DAY PRE-CONFERENCE WORKSHOP
3 SEPTEMBER 2012
**“UPSTREAM TO LNG – AN OVERVIEW OF THE
TECHNOLOGY & DEVELOPMENT ISSUES”**

Led by Leading Trainer and Practitioner

Principal LNG Consultant
GL Noble Denton, UK
LNG Process Engineer, **BG Asia**
(former)

**KEY ISSUES THAT WERE DISCUSSED DURING THE UPSTREAM TO LNG
WORKSHOP**

MODULE 1: INTRODUCTION TO LNG
MODULE 2: THE UPSTREAM REQUIREMENTS
MODULE 3: THE UPSTREAM CHALLENGES
MODULE 4 : LNG LIQUEFACTION
MODULE 5: FLOATING LNG
MODULE 6: LNG IMPORTATION
MODULE 6: LNG PROJECT DEVELOPMENT

ONE-DAY POST-CONFERENCE WORKSHOP
6 SEPTEMBER 2012
“LNG: MEETING THE ENERGY CHALLENGE”

Led by Leading LNG Trainer and Practitioner:

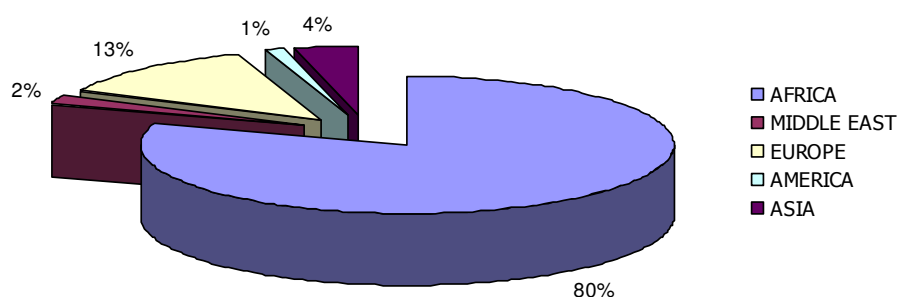
Director
eMJay LNG Limited, UK
Strategy and Planning Manager – Natural Gas Business,
Shell UK and Germany (former)

**KEY ISSUES THAT WERE DISCUSSED DURING THE LNG: MEETING THE
ENERGY CHALLENGE WORKSHOP**

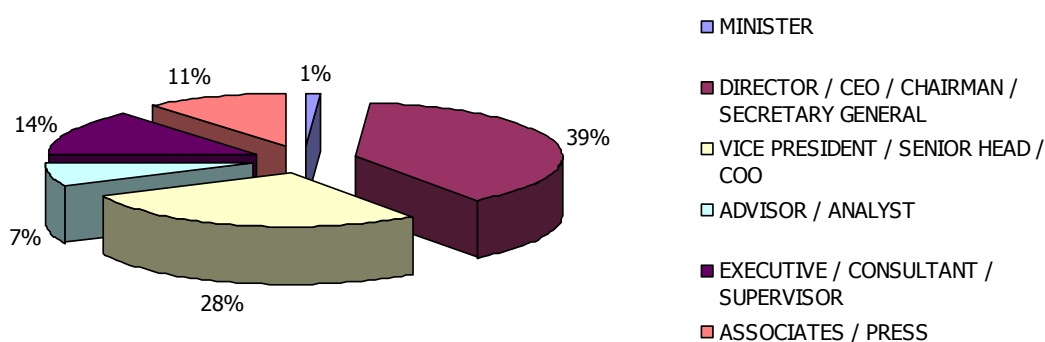
MODULE 1: LNG IN THE GLOBAL ENERGY SCENE
MODULE 2: LNG GROWTH POTENTIAL
MODULE 3: MEETING MARKET NEEDS
MODULE 4: COMMERCIAL CHALLENGES
MODULE 5: SCENARIOS FOR FUTURE LNG DEVELOPMENT

GEOGRAPHICAL BREAKDOWN OF ATTENDEES

GEOGRAPHICAL BREAKDOWN



JOB TITLE BREAKDOWN



COMPANIES THAT HAVE ATTENDED PAST AFRICA GAS & LNG SUMMITS

A total of 120 leading gas and LNG players in Africa have participated in Neoedge Africa Gas & LNG Series. Just to name a few:

- Angola LNG
- Energy Commission, Ghana
- Energy & Water Utilities Regulatory Authority (EWURA), Tanzania
- ENH - Empresa Nacional de Hidrocarbonetos, Mozambique
- Sasol Petroleum Temane, Mozambique
- Ministry of Energy, Mozambique
- Anadarko Petroleum, Mozambique
- PetroSA, South Africa
- Sasol, South Africa
- Volta River Authority, Ghana
- ESKOM, South Africa

* Please contact rekha@neo-edge.com for the full list of companies that have participated in Neoedge's Africa Gas & LNG Series

JOIN US FOR THE 4TH ANNUAL AFRICA GAS & LNG SUMMIT IN MAPUTO, MOZAMBIQUE, 2 - 5 SEPTEMBER 2013

Neoedge is proud to announce the succession of the last 3 years of **Africa Gas & LNG Summit** in the South Africa and Mozambique. This year brings you the *second phase of the Mozambique LNG Series* focusing on local manpower development and education, utilization of investments strategically, reducing risk of cost overruns and delays as well as construction risk, strengthening safety and security of LNG development and supply, creating solid infrastructure for LNG progression, midstream-LNG, LNG for merchant ships, as well as the dynamic of changes for buyers and sellers. Our decision to re-host in Mozambique came after much demand to acquire a platform to identify the growth and dynamic of changes that are currently ongoing in the region.

The summit will feature key gas & LNG experts from the Africa and global arena – sharing expert insights and analysis of best practices for LNG construction, regulatory movements, economics of LNG, investments in a growing market, manpower education as well as curbing risk involved for these developments.

What you can expect from the Africa Gas & LNG Summit 2013:

- **Stand alone case presentations** by top notch speakers from various emerging and established gas & LNG players in the global arena
- **Interactive Panel Discussions** of key themes
- **Open Questions & Answer** with delegates
- **Pre and Post Conference Workshops** on September 2 & 5
- Networking platform for Regional and International Gas & LNG Players
- **Exhibition area**
- **Cocktail Reception**
- **Lucky Draw** at the end of Main Conference
- **Awards** for Best Speaker, Best Delegate & Chairperson

To access the full agenda, please send your detailed contact information to rekha@neo-edge.com

4TH ANNUAL AFRICA GAS & LNG SUMMIT SPEAKING OPPORTUNITIES

We are calling interested speakers as well as expert panelists to submit their paper proposal in relevant areas / topics in the gas & LNG field. We are seeking limited speakers with special emphasis to established and emerging gas & LNG buyers and sellers. We also welcome speakers from NOC, IOC, Independent E & P, Government Bodies, Power Generation / Utilities Companies and selected Service Companies. Interested speakers and expert panelists can submit their paper proposals in relevant areas / topics in the gas & LNG field in the following format:

Topic Title:

3-5 Bullets of Major Points:

Abstract of Presentation:

Photo & Bio of the Speaker:

(Presentations should be deliverable in 30 minutes)

Abstracts or Workshop Proposals should include name, company address, direct telephone numbers as well as e-mail address of the contact author. Please note only shortlisted proposals shall be notified via email.

For further information on speaking opportunities or to submit proposals, please contact:

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SPONSORSHIP & EXHIBITION OPPORTUNITIES

The 4th Annual Africa Gas & LNG Summit 2013 is a high profile conference designed for government officials, global and local directors and senior executives, professionals, thought leaders and innovators from the gas & LNG sector to convene for business discussions, sharing experiences, exchanging ideas and establishing new relationships. Sponsors are provided with an opportunity to capitalize on this global event to send their message across their target audience, to reinforce brand visibility and thought leadership and demonstrate expert solutions.

We can assist your objectives with our sponsorship and exhibition packages which can be tailored to suit your marketing and business strategies.

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EVENT PARTNERSHIPS – MARKETING, MEDIA AND ENDORSEMENT

We partner with leading publications, online media and associations in relevant sectors to achieve win-win results. Our extensive marketing campaigns will ensure you impress the right players at the forefront of the latest industry advancements and expand your business territory.

For more information on media partnership, please contact:

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